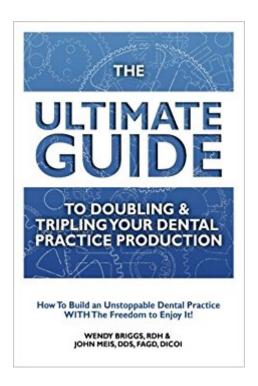


## The book was found

# The Ultimate Guide To Doubling & Tripling Your Dental Practice Production: How To Builid An Unstoppable Dentist Practice With The Freedom To Enjoy It!





# **Synopsis**

What if everything you have been told about building a dental practice was wrong? Wendy Briggs and Dr. John Meis challenge dentists with this daily. Two top producers in their own practices reveal their 5-step system that any doctor can follow to double their production. They are showing you how you can create the income needed to grow your practice from what you already have! This means there is no output of money, until you have made the revenue and determined to re-invest that into your practice. That is the beauty of the system that they have laid out.

### **Book Information**

Paperback: 140 pages

Publisher: CreateSpace Independent Publishing Platform; 1 edition (February 1, 2015)

Language: English

ISBN-10: 1507858361

ISBN-13: 978-1507858363

Product Dimensions: 6 x 0.3 x 9 inches

Shipping Weight: 9.4 ounces (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #191,129 in Books (See Top 100 in Books) #12 in A A Books > Medical Books

> Dentistry > Dental Office Practice

### **Customer Reviews**

Wendy Briggs, RDH has been called the world¢ā ¬â"¢s most famous Hygienist of all time. She is a practicing hygienist, strategic advisor, speaker, trainer, consultant and coach. She has directly influenced more than 3,718 dental practices in 12 countries around the world. She has the longest track record of doubling hygiene production. She has consulted and worked with some of the biggest and fastest growing private dental practices, as well as some of the largest DSO organizations in both the United States and Australia, including Heartland Dental, Mortenson Dental & Dental Corp. As a speaker, she has shared the stage with every ¢⠬Å"name¢⠬• in dentistry including; Dr. Tom Orent, Woody Oakes, and The Dawson Academy. She has appeared at Chicago Midwinter, the Yankee Dental Meeting, The Greater New York Dental Meeting, The Townie Meeting, Rocky Mountain Dental Implant Institute, The Big Apple Meeting, CDA in San Francisco, the Laser Clinician¢⠬â"¢s Meeting, the Academy for General Dentistry. Her own conferences have included Bill Rancic, James Malinchak (The Secret Millionaire), Rulon Gardner (Olympic Gold Medalist), Larry Gelwix, Dr. Justin Moody and Samantha Meis (from Shark Tank). Hygiene is her

passion ... and exploding hygiene productivity, case acceptance, and profits are her areas of expertise. Dr. John Meis is a 4th generation dentist who  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s been said to have  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{A}$ "dentistry in his blood  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{A}$ • $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{A}$ | LITERALLY. He is an innovator in practice management, marketing, leadership, and team development. He  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s spent the better part of the last 8 years as one of the top 1% of producers in the United States. He  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s multiplied his 1 practice into 6. He is a partner in more than 150 dental practices, playing a key role, visiting, coaching and innovating ON THE GROUND inside these practices. Dr. John  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s personal production record is \$225,000 in just one month. He  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s the father of 2, His daughter Samantha has even appeared on the television show Shark Tank securing a partnership with Mark Cuban. He  $\tilde{A}$ ¢ $\hat{a}$   $\neg \hat{a}$ ,¢s also a Fellow in the Academy of General Dentistry (FAGD), Diplomat of the International Congress of Oral Implantologists (DICOI).

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